

# World Conformation Horse Association

## Profit & Loss Prev Year Comparison

|                              | Jan - Dec 23        | Jan - Dec 22        | % Change         |
|------------------------------|---------------------|---------------------|------------------|
| <b>Income</b>                |                     |                     |                  |
| <b>Banquet</b>               |                     |                     |                  |
| Auction                      | 0.00                | 49,450.00           | -100.0%          |
| Admissions                   | 13,170.00           | 17,535.00           | -24.89%          |
| Sponsorships                 | 1,850.00            | 14,900.00           | -87.58%          |
| <b>Total Banquet</b>         | <b>15,020.00</b>    | <b>81,885.00</b>    | <b>-81.66%</b>   |
| Credit Card Processing       | 15,209.77           | 15,752.59           | -3.45%           |
| Donations / Sponsorships     | 0.00                | 0.00                | 0.0%             |
| Futurity Administrative Fee  | 0.00                | 96,549.00           | -100.0%          |
| <b>Futurities</b>            |                     |                     |                  |
| Advertising                  | 13,150.00           | 17,600.00           | -25.28%          |
| Entry Fees                   | 577,075.00          | 604,335.00          | -4.51%           |
| Fundraising Calcutta         | 0.00                | 5,250.00            | -100.0%          |
| Hotel Rebates                | 2,070.00            | 5,850.00            | -64.62%          |
| Office Fee                   | 35,330.00           | 36,530.00           | -3.29%           |
| Sponsorships                 | 153,100.00          | 122,400.00          | 25.08%           |
| Stallion Alley Banner        | 350.00              | 0.00                | 100.0%           |
| Stallion Nominations         | 172,625.00          | 187,400.00          | -7.88%           |
| Stall Fees                   | 0.00                | 28,785.00           | -100.0%          |
| Nominations                  | 96,800.00           | 140,000.00          | -30.86%          |
| Yearling Nomination          | 57,250.00           | 50,775.00           | 12.75%           |
| 2 Year Old Nomination        | 17,450.00           | 14,350.00           | 21.6%            |
| 3 Year Old & Over Nomination | 11,100.00           | 6,000.00            | 85.0%            |
| Performance Only Nomination  | 2,800.00            | 3,800.00            | -26.32%          |
| <b>Total Futurities</b>      | <b>1,139,100.00</b> | <b>1,223,075.00</b> | <b>-6.87%</b>    |
| Interest / Dividend          | 0.00                | 15.84               | -100.0%          |
| Judge's Seminar              | 500.00              | 200.00              | 150.0%           |
| Membership Dues              | 40,780.00           | 26,945.00           | 51.35%           |
| Merchandise Sales            | 441.97              | 0.00                | 100.0%           |
| Show Approval Fee            | 0.00                | 350.00              | -100.0%          |
| Silent Auction               | 0.00                | 8,774.00            | -100.0%          |
| <b>WCHA Foundation</b>       |                     |                     |                  |
| Interest / Dividend          | 0.00                | -1,096.14           | 100.0%           |
| Sponsorships / Donations     | 1,500.00            | 13,926.00           | -89.23%          |
| <b>Total WCHA Foundation</b> | <b>1,500.00</b>     | <b>12,829.86</b>    | <b>-88.31%</b>   |
| <b>Total Income</b>          | <b>1,212,551.74</b> | <b>1,466,376.29</b> | <b>-17.31%</b>   |
| <b>Expense</b>               |                     |                     |                  |
| Reconciliation Discrepancies | 0.00                | 3,974.00            | -100.0%          |
| <b>Expense</b>               |                     |                     |                  |
| Accounting                   | 0.00                | 1,981.57            | -100.0%          |
| Bank & Credit Card Fees      | 15,399.79           | 19,007.22           | -18.98%          |
| <b>Banquet</b>               |                     |                     |                  |
| Auction                      | 1,581.00            | 12,652.99           | -87.51%          |
| Advertising                  | 0.00                | 201.18              | -100.0%          |
| Awards                       | 250.89              | 669.31              | -62.52%          |
| Facility / Program           | 0.00                | 25,706.96           | -100.0%          |
| Video Production             | 5,435.30            | 3,429.00            | 58.51%           |
| <b>Total Banquet</b>         | <b>7,267.19</b>     | <b>42,659.44</b>    | <b>-82.97%</b>   |
| Business Registration Fees   | 1,104.01            | 0.00                | 100.0%           |
| Contract Services            | 76,650.00           | 96,000.00           | -20.16%          |
| <b>Foundation</b>            |                     |                     |                  |
| Award Scholarships           | 0.00                | 7,000.00            | -100.0%          |
| Community Outreach           | 0.00                | 500.00              | -100.0%          |
| <b>Total Foundation</b>      | <b>0.00</b>         | <b>7,500.00</b>     | <b>-100.0%</b>   |
| <b>Futurities</b>            |                     |                     |                  |
| Administrative Fee           | 0.00                | 96,549.00           | -100.0%          |
| Awards                       | 16,026.07           | 27,779.44           | -42.31%          |
| Contract Services            | 0.00                | 21,290.00           | -100.0%          |
| Exhibitors Party             | 0.00                | 9,035.62            | -100.0%          |
| Facility Rental              | 0.00                | 12,904.30           | -100.0%          |
| Disbursements                | 0.00                | 1,027,900.00        | -100.0%          |
| Drug Testing                 | 0.00                | 933.00              | -100.0%          |
| Judges                       | 1,586.37            | 21,372.56           | -92.58%          |
| Marketing & Business Dev.    | 1,312.00            | 2,987.54            | -56.08%          |
| <b>Total Futurities</b>      | <b>18,924.44</b>    | <b>1,220,751.46</b> | <b>-98.45%</b>   |
| Insurance - Liability / D&O  | 2,839.00            | 2,489.00            | 14.06%           |
| Judge's Seminar              | 792.29              | 0.00                | 100.0%           |
| Legal Fees                   | 0.00                | 300.00              | -100.0%          |
| Marketing & Business Dev.    | 2,232.00            | 7,316.93            | -69.5%           |
| Office Supplies              | 834.60              | 123.00              | 578.54%          |
| Shipping / Postage           | 226.37              | 80.50               | 181.21%          |
| Sponsorships / Donations     | 5,606.47            | 13,062.24           | -57.08%          |
| Travel                       | 0.00                | 6,529.04            | -100.0%          |
| <b>Total Expense</b>         | <b>131,876.16</b>   | <b>1,421,774.40</b> | <b>-90.73%</b>   |
| <b>Net Income</b>            | <b>1,080,675.58</b> | <b>44,601.89</b>    | <b>2,322.94%</b> |

# World Conformation Horse Association

## Balance Sheet

As of August 22, 2023

Aug 22, 23

### ASSETS

#### Current Assets

##### Checking/Savings

##### Cash

##### WCHA Checking

|                            |            |
|----------------------------|------------|
| General Account            | 382,591.21 |
| Breeder's Futurity         | 546,707.39 |
| Big Money Futurity         | 245,971.34 |
| Ranch Versatility Futurity | 9,192.76   |
| Foundation Checking        | 3,392.18   |

Total WCHA Checking 1,187,854.88

##### WCHA Savings

|                    |           |
|--------------------|-----------|
| General Account    | 75,137.09 |
| Breeder's Futurity | 50,000.00 |
| Big Money Futurity | 35,000.00 |

Total WCHA Savings 160,137.09

##### WCHA Foundation

|                               |          |
|-------------------------------|----------|
| Investment - American Century | 8,148.65 |
|-------------------------------|----------|

Total WCHA Foundation 8,148.65

##### Total Cash

1,356,140.62

##### Total Checking/Savings

1,356,140.62

##### Accounts Receivable

|                     |           |
|---------------------|-----------|
| Accounts Receivable | 46,463.00 |
|---------------------|-----------|

Total Accounts Receivable 46,463.00

##### Other Current Assets

|                   |          |
|-------------------|----------|
| Undeposited Funds | 3,106.55 |
|-------------------|----------|

Total Other Current Assets 3,106.55

Total Current Assets 1,405,710.17

#### Fixed Assets

##### WCHA Trailer

227.90

Total Fixed Assets 227.90

#### Other Assets

##### Pre Paid Activities

|                 |        |
|-----------------|--------|
| 2020 Membership | -25.00 |
|-----------------|--------|

Total Pre Paid Activities -25.00

Total Other Assets -25.00

**TOTAL ASSETS 1,405,913.07**

### LIABILITIES & EQUITY

#### Liabilities

##### Current Liabilities

##### Accounts Payable

|                  |           |
|------------------|-----------|
| Accounts Payable | -7,334.22 |
|------------------|-----------|

Total Accounts Payable -7,334.22

Total Current Liabilities -7,334.22

Total Liabilities -7,334.22

#### Equity

##### Unrestricted Net Assets

140,259.98

##### Opening Balance Equity

188,337.73

##### Net Income

1,080,675.58

Total Equity 1,409,273.29

**TOTAL LIABILITIES & EQUITY 1,401,939.07**